



<https://nationalintegritytitle.com/job/business-development-specialist-title-insurance/>

Business Development Specialist – Title Insurance

Description

As a Business Development Specialist focused on Title Insurance, you will play a key role in expanding our market presence, cultivating relationships with key stakeholders, and driving revenue growth. The ideal candidate will have a deep understanding of the title insurance industry, excellent communication and negotiation skills, and a proven track record in business development.

Responsibilities

- Identify and pursue new business opportunities within the title insurance sector.
- Build and maintain strong relationships with real estate professionals, lenders, and other commercial and residential industry partners.
- Develop and execute strategic business plans to achieve sales targets and revenue goals.
- Prepare and deliver presentations to prospective clients, effectively communicating the value proposition of our title insurance services.

Qualifications

- Minimum of 5 years of outside sales experience.
- Proven track record of meeting or exceeding sales targets.
- Excellent communication, presentation, and negotiation skills.
- Ability to build and maintain effective relationships with clients and industry partners.
- Self-motivated with a results-oriented mindset.
- Familiarity with CRM software, Excel, Word, Outlook, and other relevant business tools.

Job Benefits

- Competitive salary and commission structure.
- Health and vision insurance available.
- Retirement savings plan.
- Professional development opportunities.
- Collaborative and dynamic work environment.
- 401(k)
- 401(k) matching
- Dental insurance
- Flexible schedule
- Health insurance
- Paid time off
- Paid training
- Vision insurance
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Contacts

If you are a motivated and results-driven professional with a passion for business

Hiring organization

National Integrity Title

Employment Type

Full-time

Job Location

Remote work from: New Jersey

Base Salary

\$ 35,000 - \$ 50,000

Date posted

February 4, 2022

development, we invite you to apply and be a part of our growing team. Please submit your resume, cover letter, and any relevant portfolio or references to David@myintegritytitle.com